

INTEROFFICE MEMORANDUM

Bank Smarter, Live Better!

To: All Chiefs

All VPs

All Senior Directors

All HO and District Directors

All Branches

From: Chief Executive Officer (CEO)

CC: A/Chief Operating Officer

Date: October 27, 2025.

Subject: Communicating the Revised Terms and Tariffs

It is recalled that the Bank's terms and tariffs were revised and approved by the Board of Directors at the meeting held on October 25, 2025, Minute No. 280, to be effective starting from November 4, 2025.

This is therefore to communicate with all business units of the bank to effectively implement the revised and approved terms and tariffs starting from the date stated.

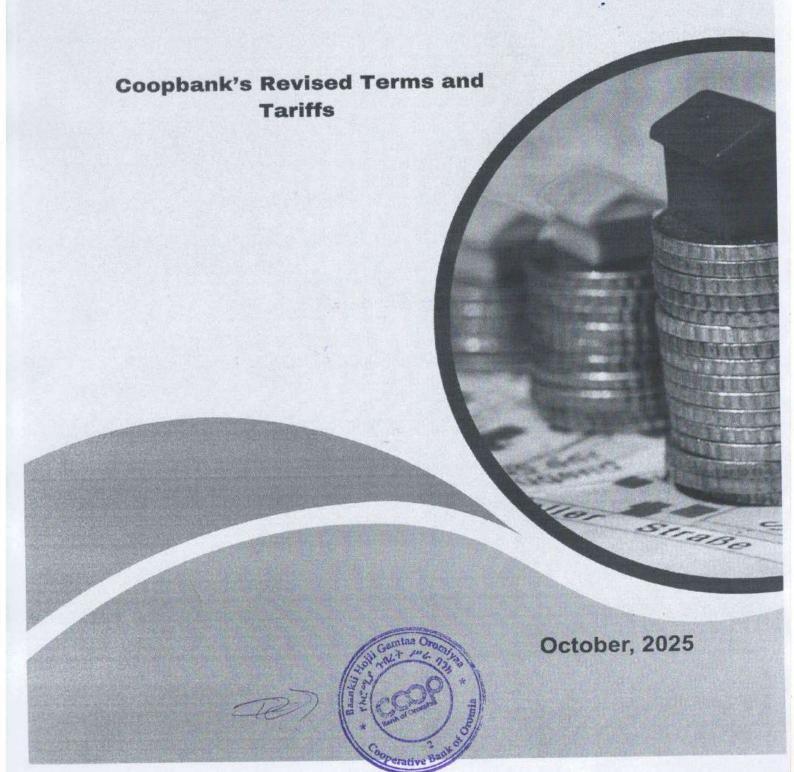
Regards,

Deribie Asfaw Hurissa Chief Executive Officer





COOP Bank of Oromia



Contents

1.	Conventional Credit Terms and Tariffs	1
1.1.	Private Banking Terms and Tariffs	1
1.1.1.	Discount for the Performance Based Terms and Tariffs for Private Banking	3
1.2	Other Credit Facilities under	3
1.3.	Agricultural Terms and Tariffs	4
1.3.1	4 4 4 1 10 1 ± 1 + 1 + 1 + 1 + 1 + 1 + 1 + 1 + 1 +	6
1.4.	Cooperatives Terms and Tariffs	7
1.5.	Institutional Banking Terms and Tariffs	9
1.5.1	Discount Options for Institutional Terms and Tariffs	10
2.	Credit Terms and Tariffs for Diaspora	11
2.1.	Diaspora Investment and Working capital Loans	11
2.2	Diaspora Car Loans	11
2.3.	Diaspora Mortgage Loans	11
3.	IFB Terms and Tariffs	12
3.1.	IFB Financing Terms and Tariffs	12
3.2.	Other IFB Financing Facilities	21
3.2.1	Murabaha Revolving Pre-shipment Export Financing	21
3.2.2	2 Murabaha Revolving Financing	21
4.	Other Credit Related Service Charges	21
4.1.	Loan Processing Fees.	21
4.2.	Collateral Estimation Fee.	22
5.	Domestic Service Charges	23
6.	Trade Service Terms and Tariffs	26
6.1.	Trade Service Terms	26
6.2.		28
6.3.	Other Trade Service Terms and Tariffs	28
7.	Digital Banking Service Charges	29
7.1.	Card Banking Charges	29
7.2.		29
7.3.		29
7.4.	Wallet Service Terms and Tariffs	30
7.5.	Agent Service Charges	31
7.6.	Customer Registration Commission	32
7.7.	Super-Agent Terms and Tariffs	32





1.3. Agricultural Terms and Tariffs

Sector	Loan Type	Loan Duration	Approved Rate
	Other Agricultural export Term Loan (for Corporate Customers)	0-12 months	13.00
		13- 24 Months	13.50
		25- 36 Months	14.25
		37- 48 Months	15.00
		49- 60 Months	15.25
		Above 60 Months	16.00
Agricultural Export	Term Loan(Small Holder Farmers)	0-12 months	11.00
		13- 24 Months	11.25
		25- 36 Months	12.00
		37- 48 Months	13.25
		49- 60 Months	14.00
		Above 60 Months	15.25
	Agriculture Term Loan(Horticulture)	0-12 months	12.00
		13- 24 Months	12.75
		25- 36 Months	13.25
		37- 48 Months	14.25
		49- 60 Months	15.50
		Above 60 Months	16.50
	Overdraft Facility	Export O/D up to one year	14.50
	Pre-shipment	Pre-shipment	11.50
	Merchandise	Revolving facility for exportable goods up to 365 days	15.00
	Overdraft	Agri O/D up to one year	17.00
		Agri temporary O/D up to three months	18.50
	Term Loan for Corporate Argo Business	0-12 months	15.50
		13- 24 Months	16.00
Agriculture(Non -		25- 36 Months	16.25
		37- 48 Months	16.50
		49- 60 Months	16.75
		Above 60 Months	17.25
	Term Loan for Small Holder Farmers	0-12 months	14.00
		13- 24 Months	14.50
Export)		25- 36 Months •	15.00
		37- 48 Months	15.50
		49- 60 Months	16.00
		Above 60 Months	16.75
	Term Loan for Agro SME	0-12 months	15.00
		13- 24 Months	15.50
		25- 36 Months	16.00
		37- 48 Months	16.50
		49- 60 Months	17.00





Sector	Loan Type	Loan Duration	Approved Rate		
		Above 60 Months	17.75		
	Term Loan ((Small Holder Farmers)	0-12 months	15.50		
		13- 24 Months	15.75		
Agricultural		25- 36 Months	16.00		
Mechanizations Loan		37- 48 Months	16.25		
Joan		49- 60 Months	16.50		
		Above 60 Months	17.00		
DTS	For all credit facilities extended under the DTS Agricultural Sector including term loans, overdrafts, merchandise facilities, and any other related rates shall be determined based on customer type, using the Cooperative DTS x as a base rate. Specifically: • Smallholder Farmers: Cooperative DTS Rate • Agro-SMEs: Cooperative DTS Rate + 1.25% • Corporate Agro-Businesses: Cooperative DTS Rate + 1.75% • These rates shall apply consistently across all loan durations.				
Agro Manufacturing	For all credit facilities extended under the Agro-Manufacturing Sector including term loans, overdrafts, merchandise facilities, and any other related products, interest rates shall be determined based on customer type, using the Cooperative Manufacturing (non-export) rate as the base. Specifically: • Smallholder Farmers: Cooperative Manufacturing (non-export) Rate • Agro-SMEs: Cooperative Manufacturing (non-export) Rate + 0.75% • Corporate Agro-Businesses: Cooperative Manufacturing (non-export) Rate + 1.5% • These rates shall apply consistently across all loan durations.				
Import of Agricultural Input	For all credit facilities extended under the Import of Agricultural Inputs, including term loans, overdrafts, merchandise facilities, and any other related products, interest rates shall be determined based on customer type, using the Cooperative Import Credit Facilities rate as the base. Specifically: • Agro-SMEs (if applicable): Cooperative Import Rate + 1.25% • Corporate Agro-Businesses: Cooperative Import Rate + 1.75% • These rates shall apply consistently across all loan durations.				
Other Credit Facilities	For all other sectors not specifically covered under Agricultural Sector Credit Facilities, interest rates and terms shall be applied in accordance with the Non-Cooperative terms and tariffs, if any.				



