

# INTEROFFICE

Bank Smarter, Live Better!

To: All Chief Officers All VPs All District Directors All Branch Managers From: Chief Executive Officer (CEO) CC: A/Chief Operation Officer Date: December 23, 2024 Subject: Communicating Revised Terms and Tariffs

It is recalled that the bank's terms and tariffs has been revised and approved by board of directors at the meeting held on December 21, 2024, to be effective starting from December 23, 2024.

This is, therefore, to communicate with all organs of the bank to effectively implement the revised and approved terms and tariffs starting from the date stated.

Regards,

Deribie Asfaw Hurissa Chief Executive Officer



#### 1. Credit Terms and Tariffs

1.1 Non- Cooperative and Non-Agriculture Lending Rate.

| Economic Sector     | Loan Type                     | Loan Duration   | Approved Revised Lending Rate |
|---------------------|-------------------------------|-----------------|-------------------------------|
|                     |                               | 0-12 months     | 15                            |
|                     |                               | 13-24 Months    | 15.5                          |
|                     |                               | 25-36 Months    | 15.75                         |
|                     | Agricultural export Term Loan | 37-48 Months    | 16                            |
|                     |                               | 49-60 Months    | 16.5                          |
|                     |                               | Above 60 Months | 17                            |
| Export              |                               | 0-12 months     | 15.5                          |
|                     |                               | 13-24 Months    | 16                            |
|                     |                               | 25-36 Months    | 16.25                         |
|                     | Other export Term Loan        | 37-48 Months    | 16.5                          |
|                     |                               | 49-60 Months    | 17                            |
|                     |                               | Above 60 Months | 17.5                          |
|                     | Term Loan                     | 0-12 months     | 18.75                         |
|                     |                               | 13-24 Months    | 19.75                         |
|                     |                               | 25-36 Months    | 20                            |
| Import              |                               | 37-48 Months    | 20.75                         |
|                     |                               | 49-60 Months    | 21                            |
|                     |                               | Above 60 Months | 21.75                         |
|                     |                               | 0-12 months     | 18                            |
|                     |                               | 13-24 Months    | 18.5                          |
| Manufacturing (non- |                               | 25-36 Months    | 19                            |
| export)             | Term Loan                     | 37-48 Months    | 19.5                          |
|                     |                               | 49-60 Months    | 19.75                         |
|                     |                               | Above 60 Months | 21                            |
|                     |                               | 0-12 months     | 18.25                         |
|                     |                               | 13-24 Months    | 18.5                          |
| Domestic Trade      | Term loan                     | 25-36 Months    | 19.25                         |
| Service             |                               | 37-48 Months    | 19.5                          |
|                     | Gamtaa Or                     | 49-60 Months    | 20                            |

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| Economic Sector                  | Loan Type        | Loan Duration   | Approved Revised Lending Rate |
|----------------------------------|------------------|-----------------|-------------------------------|
|                                  |                  | Above 60 Months | 21                            |
|                                  |                  | 0-12 months     | 19.5                          |
| Dulldings                        | the first of the | 13-24 Months    | 19.75                         |
| Buildings,                       | Term Loan        | 25-36 Months    | 20                            |
| Constructions and<br>Real Estate | Term Loan        | 37-48 Months    | 20.25                         |
| Cedi Estate                      |                  | 49-60 Months    | 21.5                          |
|                                  |                  | Above 60 Months | 22                            |
|                                  |                  | 0-12 months     | 19.5                          |
| Machinery Purchase               |                  | 13-24 Months    | 19.75                         |
| (Industry,                       | Term Loan        | 25-36 Months    | 20                            |
| Constructions,                   | Term Loan        | 37-48 Months    | 20.25                         |
| Factory, others)                 |                  | 49-60 Months    | 21.5                          |
|                                  |                  | Above 60 Months | 22                            |
|                                  | Term Loan        | 0-12 months     | 18.5                          |
|                                  |                  | 13-24 Months    | 18.75                         |
|                                  |                  | 25-36 Months    | 19.25                         |
| Hotel and Tourism                |                  | 37-48 Months    | 19.75                         |
|                                  |                  | 49-60 Months    | 20.5                          |
|                                  |                  | Above 60 Months | 21                            |
|                                  |                  | 0-12 months     | 15                            |
|                                  |                  | 13-24 Months    | 15.25                         |
|                                  | -                | 25-36 Months    | 15.5                          |
| Agriculture                      | Term Loan        | 37-48 Months    | 15.75                         |
|                                  |                  | 49-60 Months    | 16                            |
|                                  |                  | Above 60 Months | 17                            |
|                                  |                  | 0-12 months     | 19                            |
|                                  |                  | 13-24 Months    | 19.25                         |
|                                  | -                | 25-36 Months    | 19.5                          |
| Transport Service                | Term Loan        | 37-48 Months    | 19.75                         |
|                                  |                  | 49-60 Months    | 20                            |
|                                  |                  | Above 60 Months | 21                            |
|                                  | Term Loan        | 0-12 months     | 18.25                         |



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| Economic Sector           | Loan Type              | Loan Duration   | Approved Revised Lending Rate |
|---------------------------|------------------------|-----------------|-------------------------------|
|                           |                        | 13-24 Months    | 18.5                          |
| Health and Education      |                        | 25-36 Months    | 18.75                         |
| loan                      |                        | 37-48 Months    | 19                            |
| oan                       |                        | 49-60 Months    | 19.5                          |
|                           |                        | Above 60 Months | 20                            |
|                           |                        | 0-12 months     | 16                            |
| oans for                  |                        | 13-24 Months    | 16.75                         |
| Joans for<br>Microfinance | Term Loan              | 25-36 Months    | 17.5                          |
| nstitutions               | Term Loan              | 37-48 Months    | 18                            |
| institutions              |                        | 49- 60 Months   | 18.75                         |
|                           |                        | Above 60 Months | 19                            |
|                           |                        | 0-12 months     | 17.75                         |
| -                         | Term Loan              | 13-24 Months    | 18                            |
| Three-star and above      |                        | 25-36 Months    | 18.25                         |
| rated and brand           |                        | 37- 48 Months   | 18.5                          |
| hotels                    |                        | 49-60 Months    | 19                            |
|                           |                        | Above 60 Months | 19.25                         |
|                           | Term Loan              | 0-12 months     | 18.75                         |
|                           |                        | 13-24 Months    | 19                            |
| Mining, Energy and        |                        | 25-36 Months    | 19.25                         |
| Natural resource          |                        | 37-48 Months    | 19.5                          |
|                           |                        | 49-60 Months    | 19.75                         |
|                           |                        | Above 60 Months | 20.25                         |
|                           |                        | 0-12 months     | 19                            |
|                           |                        | 13-24 Months    | 19.5                          |
| Agricultural              | -                      | 25-36 Months    | 20                            |
| machinery purchase        | Term Loan              | 37-48 Months    | 20.25                         |
|                           |                        | 49-60 Months    | 20.5                          |
|                           |                        | Above 60 Months | 20.75                         |
|                           |                        | 0-12 months     | 21                            |
| Consumer/ Personal        | Personal               | 13-24 Months    | 21.5                          |
| Loans (Non-Staff)         | Loan/Mortgage/Vehicle) | 25-36 Months    | 21.75                         |

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| Economic Sector | Loan Type               | Loan Duration   | Approved Revised Lending Rate |
|-----------------|-------------------------|-----------------|-------------------------------|
|                 | Exceptional Cases (Term | 37- 48 Months   | 21.75                         |
|                 | Loan)                   | 49-60 Months    | 22                            |
|                 |                         | Above 60 Months | 22                            |

| Overdrafts                                     | Approved Ac        | ljusted Rate   |
|--|--------------------|----------------|
| Overufalls                                     | Agriculture        | Another sector |
| O/D up to one year                             | 16.5               | 19             |
| Temporary O/D up to three months               | 20                 | 21             |
| Overdrawal up to one month                     | 20                 | 21             |
| Merchandise                                    |                    |                |
| One Time facility for goods up<br>to 180 days  | 20                 |                |
| Revolving facility for goods up<br>to 365 days | 21                 |                |
| Advance against Import Bills                   |                    |                |
| Up to 90 days                                  | 21                 |                |
| Payable Over 90 days                           | 21+3(default rate) |                |
| Export   |                    |                |
| Overdrafts                                     |                    |                |
| Export O/D up to one year                      | 17.5               |                |
| Export temporary O/D up to 3 months            | 21                 |                |
| Export Overdrawal up to one month              | 21                 |                |
| Pre-shipment                                   | 13.5               |                |
| Advance against export bills (Pos              | t shipment)        |                |
| Up to three months                             | 13.5               |                |



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#### 1.2 Cooperative and Agricultural Lending Rate

| Economic Sector | Loan Type                                    | Loan Duration  | Approved Adjusted Lending Rate | Remark  |
|-----------------|--|--|--------------------------------|---|
|                 |  | 0-12 months  | 10                             | For Agri SME  |
|                 |  | 13-24 Months   | 10.25                          | customers, additiona                                    |
|                 | Term Loan (for Farmers                       | *25- 36 Months   | 10.75                          | 1% will be added  |
|                 | and Cooperatives)                            | 37-48 Months   | 12.75                          | -   |
|                 |  | 49- 60 Months  | 13.25                          |   |
| Export          |  | Above 60 Months  | 14.75                          |   |
|                 | Overdraft facility                           | Export O/D up to one year                                    | 14                             | As per the existing                                     |
|                 | Pre-shipment                                 | Pre-shipment   | 10.75                          | lending rate approve                                    |
|                 | Merchandise                                  | Revolving facility for<br>exportable goods up to 365<br>days | 14                             | for cooperative<br>customers for the<br>respective loan |
|                 |  | Import O/D up to one year                                    | 16                             | products and terms                                      |
|                 | Overdraft                                    | Import temporary O/D for<br>up to three months               | 17                             | +1.5%.  |
|                 | Term Loan<br>Advance against Import<br>Bills | 0-12 months  | 16                             |   |
|                 |  | 13-24 Months   | 16.25                          |   |
|                 |  | 25-36 Months   | 16.75                          |   |
|                 |  | 37-48 Months   | 17                             |   |
|                 |  | 49-60 Months   | 17.25                          |   |
|                 |  | Above 60 Months  | 17.75                          |   |
| Import          |  | Up to 90 days  | 18                             |   |
|                 |  | One Time facility for import<br>goods up to 90 days          | 16.75                          | _   |
|                 |  | Revolving facility for import goods up to 180 days           | 17.5                           |   |
|                 | Merchandise                                  | Revolving facility for import<br>goods up to 365 days        | 17.5                           |   |
|                 |  | Goods/Merchandise in<br>transit up to 90 days                | 17.5                           |   |



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| Economic Sector     | Loan Type   | Loan Duration                                     | Approved Adjusted Lending Rate | Remark |
|---------------------|-------------|---|--------------------------------|--------|
|                     |             | Manufacturing O/D up to<br>one year               | 15.25                          |        |
|                     | Overdraft   | Manufacturing temporary<br>O/D up to three months | 17                             |        |
|                     |             | 0-12 months                                       | 14.5                           |        |
|                     |             | 13-24 Months                                      | 15                             |        |
|                     |             | 25-36 Months                                      | 15.25                          |        |
|                     | Term Loan   | 37-48 Months                                      | 16                             |        |
| Manufacturing (non- |             | 49-60 Months                                      | 16.25                          |        |
| export)             |             | Above 60 Months                                   | 16.5                           |        |
|                     |             | One Time facility up to 90 days                   | 15.5                           |        |
|                     | Merchandise | Revolving facility up to 180 days                 | 15.75                          |        |
|                     |             | Revolving facility up to 365 days                 | 16                             |        |
|                     |             | Goods/Merchandise in transit up to 90 days        | 16.25                          |        |
|                     | Overdraft   | DTS O/D up to one year                            | 15.75                          |        |
|                     |             | 0-12 months                                       | 14.75                          |        |
|                     |             | 13-24 Months                                      | 15.25                          |        |
|                     |             | 25-36 Months                                      | 15.5                           |        |
|                     | Term loan   | 37-48 Months                                      | 16                             |        |
|                     |             | 49-60 Months                                      | 16.25                          |        |
| Domestic Trade      |             | Above 60 Months                                   | 16.75                          |        |
| Service             |             | One Time facility up to 90<br>days                | 15.5                           |        |
|                     | Merchandise | Revolving facility up to 180<br>days              | 16                             |        |
|                     |             | Revolving facility up to 365<br>days              | 16.75                          |        |

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| Economic Sector  | Loan Type | Loan Duration   | Approved Adjusted Lending Rate | Remark  |
|--|-----------|-----------------|--------------------------------|---|
|  |           | 0-12 months     | 15.75                          |   |
|  |           | 13-24 Months    | 16                             | 1   |
| Buildings,<br>Constructions and  | -         | 25-36 Months    | 16.25                          | 1   |
|  | Term Loan | 37-48 Months    | 16.5                           | 1   |
| Real Estate  |           | 49-60 Months    | 16.75                          |   |
|  |           | Above 60 Months | 17                             |   |
| Small holder Farmer's  |           | 0-12 months     | 14                             |   |
| Agricultural Term  |           | 13-24 Months    | 14.5                           | -   |
| oans (Dairy Farming  |           | 25-36 Months    | 15                             |   |
| Loan, Poultry  |           | 37-48 Months    | 15.5                           |   |
| Framing Loan,  |           | 49-60 Months    | 16                             |   |
| Animal Fattening<br>Loan, Horticulture<br>Loan, Apiculture<br>Loan, Crop and<br>Coffee Production<br>Loan, and other loans<br>products in the<br>agricultural sector | Term Loan | Above 60 Months | 16.75                          | For Agri SME<br>customers, additional<br>1% will be added |
|  |           | 0-12 months     | 15                             |   |
|  |           | 13-24 Months    | 15.5                           |   |
| Agricultural   | _         | 25-36 Months    | 15.75                          | As per the existing                                       |
| Mechanizations Loan  | Term Loan | 37-48 Months    | 16                             | lending rate approved                                     |
|  |           | 49-60 Months    | 16.25                          | for cooperative   |
|  |           | Above 60 Months | 16.75                          | customers for the   |
|  |           | 0-12 months     | 14.5                           | respective loan   |
|  |           | 13-24 Months    | 15                             | products and terms  |
| Agricultural   |           | 25-36 Months    | 15.25                          | +1.5%.  |
| Machinery Purchase   | Term Loan | 37-48 Months    | 15.5                           |   |
|  |           | 49-60 Months    | 15.75                          |   |
|  |           | Above 60 Months | 16                             |   |

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| Economic Sector            | Loan Type              | Loan Duration                         | Approved Adjusted Lending Rate | Remark                     |
|----------------------------|------------------------|---------------------------------------|--------------------------------|----------------------------|
|                            |                        | 0-12 months                           | 16                             |                            |
| Machinery Purchase         | Zerm Loan              | 13-24 Months                          | 16.25                          | 1                          |
| Industry,<br>Construction, |                        | 25-36 Months                          | 16.5                           |                            |
|                            |                        | 37-48 Months                          | 16.75                          |                            |
| actory, others)            |                        | 49-60 Months                          | 17                             |                            |
|                            |                        | Above 60 Months                       | 17.75                          |                            |
|                            |                        | Agri O/D up to one year               | 15                             |                            |
|                            | Overdraft              | Agri temporary O/D up to three months | 16.5                           |                            |
|                            | Term Loan              | 0-12 months                           | 13.75                          | As per the existing        |
|                            |                        | 13-24 Months                          | 14.25                          | lending rate approve       |
| Agriculture                |                        | 25-36 Months                          | 14.5                           | for cooperative            |
|                            |                        | 37-48 Months                          | 14.75                          | customers for the          |
|                            |                        | 49-60 Months                          | 15                             | respective loan            |
|                            |                        | Above 60 Months                       | 15.25                          | products and terms +0.75%. |
|                            | Torm Loan              | 0-12 months                           | 15.75                          |                            |
|                            |                        | 13-24 Months                          | 16                             |                            |
|                            |                        | 25-36 Months                          | 16.25                          | As per the existing        |
| Transport Service          |                        | 37-48 Months                          | 16.5                           | lending rate approv        |
|                            |                        | 49-60 Months                          | 16.75                          | for cooperative            |
|                            |                        | Above 60 Months                       | 16.75                          | customers for the          |
|                            |                        | 0-12 months                           | 14.25                          | respective loan            |
|                            |                        | 13-24 Months                          | 14.5                           | products and terms         |
|                            |                        | 25-36 Months                          | 14.75                          | +1.5%.                     |
| Loan for SACCOs            | Term Loan              | 37-48 Months                          | 15                             |                            |
|                            |                        | 49-60 Months                          | 15.25                          |                            |
|                            |                        | Above 60 Months                       | 15.5                           | As per the Tariff          |
|                            | -                      | 0-12 months                           |                                | Non- cooperative           |
| Consumer/ Personal         | Personal               | 13-24 Months                          | 9.25                           | consumer loan              |
| Loans (Non-Staff)          | Loan/Mortgage/Vehicle) | 25-36 Months                          |                                | consumerioun               |

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| Economic Sector | Loan Type         | Loan Duration   | Approved Adjusted Lending Rate | Remark |
|-----------------|-------------------|-----------------|--------------------------------|--------|
|                 | Exceptional Cases | 37-48 Months    |                                |        |
|                 | (Term Loan)       | 49-60 Months    |                                |        |
|                 |                   | Above 60 Months |                                |        |

# 1.3 Foreign Currency Earning/Generating Customer Loans

# 1.3.1. Lending Interest rate for Diaspora Investment and Working capital Loans

| Loan type          | Equity contribution In FCY (%) | Approved Adjusted Lending rate (%) | Tenure   |
|--------------------|--------------------------------|------------------------------------|----------|
|                    | 30                             | Prevailing saving rate plus 10%    |          |
| Investment project | 40                             | Prevailing saving rate plus 9%     | 15 Years |
|                    | 50                             | Prevailing saving rate plus 8%     |          |
|                    | >50                            | Prevailing saving rate plus 6.5%   | 1        |
| Working capital    | 20                             | Prevailing saving rate plus 9%     | 5 years  |

# 1.3.2. Lending Interest rate of FYC customer Mortgage Loans

| Loan type                          | Equity contribution in FCY (%)      | Lending rate for equity con.<br>in FCY | Equity contribution<br>LCY (%)       | Lending rate for Equity con. in LCY | Tenure |
|------------------------------------|-------------------------------------|--|--------------------------------------|-------------------------------------|--------|
| 15   20   Mortgage   30   40   >65 | Prevailing saving rate plus<br>9.5% | 40                                     | Prevailing saving rate plus          |                                     |        |
|                                    | 20 Prevailing saving rate plus 8.5% | 50                                     | Prevailing saving rate plus<br>10.5% |                                     |        |
|                                    | Prevailing saving rate plus<br>7%   | 60                                     | Prevailing saving rate plus<br>9.5%  | 20 year                             |        |
|                                    | Prevailing saving rate plus<br>6.5% | >70                                    | Prevailing saving rate plus<br>8%    |                                     |        |
|                                    | Prevailing saving rate plus 5%      |  |                                      |                                     |        |

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# 1.3.3. Lending Interest rate of FYC Customer Car Loans

| Loan type                    | Equity contribution in FCY (%) | Lending rate (%)                   | Tenure   |
|------------------------------|--------------------------------|------------------------------------|----------|
|                              | 30                             | Prevailing saving rate plus 11%    |          |
| Brand new<br>(noncommercial) | 40                             | Prevailing saving rate plus 10.25% | 10 years |
|                              | 50                             | Prevailing saving rate plus 9.75%  | IO years |
|                              | >50                            | Prevailing saving rate plus 8%     |          |
|                              | 35                             | Prevailing saving rate plus 10.5%  |          |
| Brand new                    | 45                             | Prevailing saving rate plus 9.5%   | 5 years  |
| commercial                   | 55                             | Prevailing saving rate plus 7.75%  | Jyeais   |
|                              | >55                            | Prevailing saving rate plus 6.5%   |          |

# 1.4 Loan/Financing Processing Fees

| S.N. | Loan Processing Fees  | Coopbank Proposed              | Remark |
|------|---|--------------------------------|--------|
| 1    | Loan Processing fees  |                                |        |
| 1.1  | <1,000,000  | 5,000                          |        |
| 1.2  | 1,000,000> X< 5,000,000   | 10,000                         |        |
| 1.3  | 5,000,001>X<10,000,000  | 0.20%                          |        |
| 1.4  | 10,000,001>X<20,000,000   | 0.20%                          |        |
| 1.5  | >20,000,001   | 0.20%                          |        |
| 2    | Appeal Processing fee   | 75% of the loan processing fee |        |
| 3    | Renewal of Existing credit facility limit   | 50% of the loan processing fee |        |
| 4    | Renegotiation fee (re-financing, rescheduling, restructuring, roll over and modification) | loan processing fee            |        |
| 5    | Renegotiation fee   | loan processing fee            |        |

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| .N. | Loan Processing Fees                                     | Coopbank Proposed  | Remark  |
|-----|--|--|---|
| 6   | Extension of temporary O/D, or overdraw or guarantee     | loan processing fee  | only Applicable for first time<br>extension                       |
| 9   | Collateral release per title deed or LHC                 | 5000   |   |
| 10  | Collateral release with replacement                      | 5000   |   |
| 11  | Transfer of loan file (Excluding stuff)                  | 3500   |   |
| 12  | Cancellation/suspension of the foreclosure decision      | 5000   |   |
| 13  | Insurance premium payment charge                         | 9% of insurance premium  |   |
| 14  | Each time merchandise is pledged (for merchandise loan)  | 5000   |   |
| 15  | Each time merchandise is released (for merchandise loan) | 5000   |   |
| 16  | Movable collateral registration fee                      | 1000 per collateral  |   |
| 17  | Collateral Registration fee                              | 300 ETB for each registration per contract   |   |
| 18  | Penalty fee on Special Mention Loan                      | 2% per month on<br>installment amount min<br>1,000   |   |
| 19  | Credit information inquiry/per inquiry                   | If ≤ ETB 100,000=Free,<br>If ETB 100,001-<br>1,000,0000=ETB 1,500<br>If > ETB<br>1,000,001=ETB=2,500 |   |
| 20  | Early Settlement Fee                                     | 4% of the remaining<br>outstanding loan excluding<br>loans to cooperatives and<br>farmers            | if the outstanding loan is less th<br>100,000 ETB, not applicable |
|     | BOD (CO)   |  | 11   P a g e  |

| S.N. | Loan Processing Fees  | Coopbank Proposed | Remark                                   |
|------|---|-------------------|--|
| 21   | NPL penalty Fees  | 3%                |  |
| 22   | Confirmation fees for guarantees issued   | 1000 ETB          |  |
| 23   | Fees for issuance of any letter of undertaking/commitment<br>in respect to loans balance disclosure and other related to<br>loans and advance | 1000 ETB          |  |
| 24   | Guarantee Extension/amendment fee   | 20,000 ETB        | applicable for collateral and clean base |

#### 1.5 Collateral Estimation Fees

| 5. N | Type of Collateral   | Coopbank Approved   |
|------|--|---|
| .1.  | Residential building/(villa) per building  | ETB 1200+ ETB 600 for each unit   |
| 1.2  | Residential building with more than one floor  | 1,500ETB + 600ETB for each additional unit/1,700ETB +<br>600ETB for each additional unit for under construction |
| 2.1  | Villa per building   | ETB 1200+ ETB 600 for each unit   |
| 2.2  | Building with more than or equal to one floor  | 1,800ETB + 600ETB for each additional unit/2,300ETB +<br>600ETB for each additional unit for under construction |
| 2.3  | Hotel and guest house  | 1,800ETB + 600ETB for each additional unit/2,300ETB +<br>600ETB for each additional unit for under construction |
| 3.1  | Villa per building   | ETB 1000+ ETB 600 for each unit   |
| 3.2  | Building with more than or equal to one floor  | 1,800ETB + 600ETB for each additional unit/2,300ETB + 600ETB for each additional unit for under construction    |
| 3.3  | Store/ Warehouse   | ETB 2500+ ETB 600 for each unit   |
| 3.4  | Store/ Warehouse with more than or equal to one floor and/or with more than 6 meters | ETB 2800+ ETB 600 for each floor  |

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| 5. N | Type of Collateral                   | Coopbank Approved   |
|------|--------------------------------------|---|
| 3.5  | Coffee Site/Farm Site                | ETB 5000  |
| 3.6  | Fuel Station                         | ETB 3200 per fuel station   |
| 3.7  | Others building                      | ETB 600 per unit  |
| 3.8  | Flower farm                          | ETB 5,000 + (building estimation fee shall be per one of the above rates depending on the type of building) |
| 3.9  | Motor vehicle                        | 2,500/per vehicle   |
| 3.10 | Factory Machinery                    | 3000  |
| 3.12 | Construction machinery and equipment | 3000  |
| 3.12 | Coffee hulling and washing station   | 5000 ETB + (building estimation fee shall be per one of the above rates depending on the type of building)  |
| 3.14 | Progress evaluation                  | 2,500 ETB per request   |

# 1.6 Guarantee/Kafalah Commission Fees

| Guarantee/Kafalah/<br>facility commission | Against cash<br>collateral                  | Full Collateral<br>Coverage<br>(100%) | Partially Secured<br>(Less than 100%- 75%<br>collateral coverage) | Partially Secured<br>(75%- 50%<br>collateral coverage) | Clean<br>base | Remark  |
|---|---|---------------------------------------|---|--|---------------|---|
|   | - 1050/                                     | 1.50%                                 | 1.75%   | 2.00%  | 2.75%         | * If a borrowing  |
| Bid Bond                                  | 0.125%                                      |                                       |   | 2.50%  | 3.25%         | customer requests a   |
| Performance Bond                          | 0.125%                                      | 2.00%                                 | 2.25%   |  | 3.00%         | guarantee using   |
| Advance payment                           | 0.125%                                      | 1.75%                                 | 2.00%   | 2.25%  |               | collateral registered   |
|   | 0.125%                                      | 2.00%                                 | 2.25%   | 2.50%  | 3.25%         | for the loan with   |
| Supplier Credit                           |   | 2.00%                                 | 2.25%   | 2.50%  | 3.25%         |   |
| Retention Money                           | 0.125%                                      |                                       |   | 2.25%  | 3.00%         | collateral coverage   |
| Custom Bond                               | 0.125%                                      | 1.75%                                 | 2.00%   | 2.50%  | 3.25%         | of more than 100%   |
| Other Guarantee                           | 0.125%                                      | 2.00%                                 | 2.25%   | 2.0070   |               | for the loan, the   |
| Minimum                                   | Minimum<br>1000 ETB -<br>max -25,000<br>ETB | 2,500                                 | 5,000   | 7,500  | 10,000        | guarantee will be<br>treated according to<br>the applicable<br>commission charge. |

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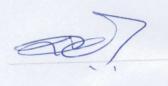
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| Guarantee/Kafalah/<br>facility commission | Against cash<br>collateral | Full Collateral<br>Coverage<br>(100%) | Partially Secured<br>(Less than 100%- 75%<br>collateral coverage) | Partially Secured<br>(75%- 50%<br>collateral coverage) | Clean<br>base | Remark  |
|---|----------------------------|---------------------------------------|---|--|---------------|---|
|   |                            |                                       |   |  |               | * If a borrowing<br>customer requests a<br>guarantee using<br>collateral registered<br>for the loan with<br>collateral coverage<br>of less than or equa<br>to 100% for the loan<br>the guarantee will b<br>treated under the<br>clean base<br>commission charge |

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# 2. Domestic Banking Service Terms and Tariffs

| 5. N. | Service Type  | Adjusted and Approved Rate                          |
|-------|---|---|
|       | Branch service charge   |   |
| 1.1   | Deposit at branch   | Free  |
| 1.2   | Cash withdrawal at Branch *                                     | Up to 1,000, Free, more than 1,001, 10 ETB          |
| 1.3   | Account to account Transfer                                     | 10 ETB  |
| 2     | CPO (Cash Payment order)  |   |
| 2.1   | Commission for CPO issued against the account (for a/c holders) | 100 ETB Flat  |
| 2.2   | Commission for CPO issued against cash (for non- a/c holders)   | 500 ETB Flat  |
| 2.3   | Service charge for cancellation of CPO for a/c holder           | 150 ETB Flat  |
| 2.4   | Service charge for cancellation of CPO for non- a/c holder      | 300 ETB Flat  |
| 2.5   | Service charge on replacement of CPO for a/c holders            | 300 ETB Flat  |
| 2.6   | Service charge on replacement of CPO for non-a/c holders        | 400 ETB Flat  |
| 2.7   | lost and refunding for account and non-account holders          | Account Holder = ETB200<br>Account Holder = ETB 400 |
| 2.8   | CPO presented for Payment outside of its issuance city/town     | NA  |
|       | Postage   | NA  |
| 2.9   | CPO-presented for payment in the same city /town                |   |
|       | Postage   | NA  |
| 2.1   | CPO Confirmation Charge (Telephone Expense)                     | 20 ETB  |
| 2.11  | Normal other bank Cheque and CPO clearance                      | 20 ETB  |
| 3     | Interbank transfer charges                                      |   |
| 3.1   | Service charge  | Free  |





| . N. | Service Type  | Adjusted and Approved Rate  |
|------|---|---|
| .2   | Commission on the transfer of funds made through other banks<br>where there are no own bank branches (RTGS 103) | 150 ETB Flat  |
| .3   | Outgoing RTGS Special Cheque clearance  |   |
| 3.4  | Incoming Special Cheque Clearance   | Free  |
| 3.5  | Physical cheque and CPO clearance- CTS  | 5 ETB per item + 25 ETB   |
| ł    | CHEQUE  |   |
| 4.1  | 100 leaves  | 400 ETB Flat  |
| 4.2  | 50 leaves   | 250 ETB Flat  |
| 4.3  | 25 leaves   | 100 ETB Flat  |
| 4.4  | 10 leaves   | 75 ETB flat   |
| 5    | Standard Cheque   |   |
| 5.1  | 100 leaves  | Until the new standard Cheque book will be determined,<br>the charge mentioned under the cost of check book (old)<br>shall be applied |
| 5.2  | 50 leaves   |   |
| 5.3  | 25 leaves   |   |
| 5.4  | 10 leaves   |   |
| 6    | Service charge on saving passbook   |   |
| 6.1  | Passbook issuance up on opening   | Free  |
| 6.2  | Replacing lost passbook service charge  | 100 ETB   |
| 6.3  | Replacing damaged passbook service charge   | 100 ETB   |
|      | Account Closure Before 6 months   | 400 578   |
| 6.4  | Saving account closure  | 100 ETB   |
| 7    | Cheque returned unpaid due to insufficient funds Gamta  | 200   |

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| N.       | Service Type  | Adjusted and Approved Rate  |
|----------|---|---|
|          | 1.1   | Fine 100 ETB, mark in the register book and serve a first written warning   |
| 2        |   | Fine 3% of the Cheque value for the amount not in excess of 25,000 ETB with a second written reminder   |
| 3        | Third instance  | Fine 5% of the Cheque value amount not more than<br>50,000, close the account and report to customer<br>account transaction services and inform the same to the<br>customer |
| .5       | Cheque returned unpaid due to other reason  | NA  |
| .6       | Special Cheque clearance charge per check   | 70 ETB per Cheque   |
| 7.7      | Current account statement copies or additional request                                  | 25 ETB per page   |
| 7.8      | Current account statement copies or additional request<br>(softcopy)                    | For self-free/ for other parties flat 20 ETB  |
|          | Current account closure fee   | 50 ETB  |
| 7.9<br>8 | Balance confirmation letter charge  | a. For local, Service charge of ETB 150 flat and courier cost as per the mail cost (if any)   |
|          | Standing Instruction  | b. For international: Service charge of ETB 100 flat an courier as per the courier cost (if any)  |
| 9        | Monthly standing instruction (s/A, c/A, TD, FCY, O/D) (Own Bank Account)                | Free for all internal transaction 50 ETB per transaction plus RTGS fee  |
|          | Monthly standing instruction (s/A, c/A, TD, FCY, O/D) (Other                            | 100+ RTGS Fee   |
|          | Bank Account)   | 300 ETB per Cheque  |
| 10       | Stop payment charge for Cheque, CDT, etc.   | 300 ETB per Cheque  |
| 10.1     | Stop payment for loss of Cheque<br>Service charge to broadcast for stop payment of lost | NA  |
| 10.2     | instruments to be distributed to all branches   |   |
| 11       | Replacement of staff ID and badge   | 100 ETB for ID and badge each   |
| 12       | Duplication   |   |

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| s. n. | Service Type  | Adjusted and Approved Rate   |  |  |  |
|-------|---|--|--|--|--|
| 12.1  | Duplicate advice per page or advice   | 20ETB per page   |  |  |  |
| 12.2  | Preparing duplicate statement per page  | 20ETB per page   |  |  |  |
| 13    | Service charge on inactive /Dormant Accounts  |  |  |  |  |
| 13.1  | Service charge on inactive current account  | >1000 = ETB 250 per six months   |  |  |  |
| 13.2  | Service charge on inactive S/A  | S/A balance below 5 ETB (every two years) credited to<br>other income accounts. Any unclaimed liability starting<br>from 5 ETB transferred to NBE as per directive<br>No.SBB/75/2020 article 4.2 |  |  |  |
| 14    | Sundries Service  |  |  |  |  |
| 14.1  | Salary (payroll) payment per head   | Negotiation  |  |  |  |
| 14.2  | Authentication fee at Documents authentication and Registration office and courts               | Online ETB 100, In-person 200 ETB Plus third-party charge per case   |  |  |  |
| 15    | Inquires Requiring investigation  |  |  |  |  |
| 15.1  | Up to one year per inquiry (court cases, revenue authority, investment commission etc.)         | 150 ETB per inquiry (Inquiry requested by ERCA, police<br>Ministry of Justice, FIC is free)  |  |  |  |
| 15.2  | Over one year   | 200 ETB per inquiry (Inquiry requested by ERCA, police<br>and Ministry of Justice is free)   |  |  |  |
| 15.3  | Balance confirmation to Customers External Auditors (S/A, C/A,<br>TD, FCY, O/D, LOANS accounts) | 500 ETB Flat   |  |  |  |
| 15.4  | Photocopy per page  | 20 ETB per page  |  |  |  |
| 16    | Share related service charges   |  |  |  |  |
| 16.1  | Blocking of Coopbank share to be held as collateral with other entities                         | Up to 1mill-1000ETB,1mill-10mill,2000ETB,>10mill -<br>3000ETB  |  |  |  |
| 16.2  | Unblocking of Coopbank share held as collateral with other entities.                            | Free   |  |  |  |





| S. N. | Service Type  | Adjusted and Approved Rate                          |
|-------|---|---|
| 16.3  | Share transfer fee  | (1% of share value from each party) minimum 200 ETB |
| 16.4  | Share Confirmation fee  | 200 ETB Flat  |
| 16.5  | Authentication of shareholders agent documents                      | 250 ETB Flat  |
| 16.6  | Share account statement charge                                      | Free for mail, 10 ETB per page for hardcopy         |
| 16.7  | Share Certificate fee (at the time of transfer to other person/body | 500 ETB Flat  |
| 16.8  | Signatory Change  | 21 TB per account                                   |

## 3. Digital Product and service Terms and Tariffs

#### 3.1. CRM/ATM Pricing

| Types of Service                              | Approved Adjusted Rate |
|---|------------------------|
| Additional account linking fee                | Free                   |
| Balance inquiry                               | 0.5                    |
| Mini Statement on-us                          | 0.5                    |
| Cash Withdrawal on-us                         | 0.45                   |
| Cash Withdrawal off-us                        | 0.5                    |
| cardless withdrawal (if applicable)           | 0.45                   |
| cardless deposit (if applicable)              | Free                   |
| fund transfer (if applicable)                 | 5                      |
| Cash Deposit Fee (Card)                       | Free                   |
| Card Issuance Fee (Joining Fee)               | 100                    |
| Card Replacement Fee                          | 100                    |
| ATM PIN issuance/re-print fee/PIN Replacement | Free                   |
| Annual Subscription Fee                       | 5                      |
| Additional Card Link                          | 100                    |
| Card Expiry Date                              | 5                      |

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